

Almond Industry Position Report

APRIL 2020

2019-2020 Crop Year

| <u>Salable</u> | <u>Forecast</u> Million Lbs. | <u>2019-2020</u> | <u>2018-2019</u> | <u>% Change</u> |
|------------------------------|---------------------------------|------------------------------------|------------------------------------|-----------------|
| | | <u>08/01 - 04/30</u> Kernel Wt. | <u>08/01 - 04/30</u> Kernel Wt. | |
| 1. Carryin August 1, 2019 | 318.3 | 318,318,593 | 359,012,851 | -11.34% |
| 2. Crop Receipts to Date | 2,200.0 | 2,533,961,209 | 2,265,566,945 | 11.85% |
| 3. [2% Loss and Exempt] | (44.0) | (50,679,224) | (45,311,339) | |
| 4. New Crop Marketable (2-3) | 2,156.0 | 2,483,281,985 | 2,220,255,606 | 11.85% |
| 5. [Reserve] | n/a | 0 | 0 | |
| 6. Total Supply (1+4-5) | <u>2,474.3</u> | <u>2,801,600,578</u> | <u>2,579,268,457</u> | 8.62% |

Shipments by Handlers

| | | | | |
|------------------------------|----------------|----------------------|----------------------|--------|
| 7. Domestic | 701.2 | 590,446,503 | 554,989,658 | 6.39% |
| 8. Export | <u>1,423.8</u> | <u>1,272,575,616</u> | <u>1,210,944,215</u> | 5.09% |
| 9. Total Shipments | 2,125.0 | <u>1,863,022,119</u> | <u>1,765,933,873</u> | 5.50% |
| 10. Forecasted Carryout | <u>349.3</u> | | | |
| 11. Computed Inventory (6-9) | | <u>938,578,459</u> | <u>813,334,584</u> | 15.40% |

Commitments (sold, not delivered)**

| | | | | |
|-----------------------------------|--|--------------------|--------------------|--------|
| 12. Domestic | | 255,702,049 | 208,274,203 | 22.77% |
| 13. Export | | <u>243,053,903</u> | <u>224,899,328</u> | 8.07% |
| 14. Total Committed Shipments | | <u>498,755,952</u> | <u>433,173,531</u> | 15.14% |
| 15. Uncommitted Inventory (11-14) | | <u>439,822,507</u> | <u>380,161,053</u> | 15.69% |

**Handlers reporting commitments represent 98% of the 2018/2019 crop

MONTHLY REPORT OF SALABLE HANDLER SHIPMENTS

| | 2019-2020 Crop Year | | 2018-2019 Crop Year | | |
|----------------------------------|---------------------|----------------------|---------------------|----------------------|------|
| | 04/01 - 04/30 | 08/01 - 04/30 | 04/01 - 04/30 | 08/01 - 04/30 | |
| DOMESTIC | | | | | |
| Shelled | 57,001,092 | 384,474,559 | 48,329,526 | 368,434,758 | |
| Manufactured Products | 32,076,632 | 268,478,327 | 29,567,804 | 240,254,189 | |
| Inshell | 603,514 | 5,020,614 | 256,129 | 3,667,292 | |
| (Interhandler Transfers) | 1,414,605 | 4,474,770 | 59,086 | 2,665,839 | |
| (Industry Purchases) | (7,467,784) | (45,490,983) | (6,618,981) | (36,007,157) | |
| Total: | <u>77,696,414</u> | <u>590,446,503</u> | <u>67,665,452</u> | <u>554,989,658</u> | 31% |
| EXPORT | | | | | |
| Shelled | 85,898,462 | 884,064,991 | 81,585,623 | 812,977,389 | |
| Manufactured Products | 10,019,043 | 106,834,030 | 11,534,104 | 109,569,366 | |
| Inshell | 381,955 | 1,204,235 | 19,728 | 1,244,425 | |
| Total: | <u>103,498,278</u> | <u>1,272,575,616</u> | <u>109,344,852</u> | <u>1,210,944,215</u> | 69% |
| NET SHIPMENTS | <u>181,194,692</u> | <u>1,863,022,119</u> | <u>177,010,304</u> | <u>1,765,933,873</u> | 100% |
| EXEMPT/INEDIBLE SHIPMENTS | <u>3,457,563</u> | <u>10,180,838</u> | <u>717,886</u> | <u>9,831,234</u> | |

| Global Percent Total Shipments | 2019/20 vs. 2018/19 YTD + / - | World Region Destination | 2019 - 2020 - Current | | | 2019 - 2020 - YTD | | | 2018 - 2019 - Current | | | 2018 - 2019 - YTD | | |
|---|---|---------------------------------|-----------------------------|----------------------|------------------------|---------------------------------|-----------------------|----------------------|-----------------------------|-----------------------|------------------------|---------------------------------|-----------------------|----------------------|
| | | | Current Month - April, 2020 | | | August 1 through April 30, 2020 | | | Current Month - April, 2019 | | | August 1 through April 30, 2019 | | |
| | | | SHELLED 93% | NKW INSHELL 7% | Month TOTAL 100% | SHELLED 78% | NKW INSHELL 22% | YTD TOTAL 100% | SHELLED 85% | NKW INSHELL 15% | Month TOTAL 100% | SHELLED 76% | NKW INSHELL 24% | YTD TOTAL 100% |
| 5% | 6% | NORTH AMERICA | | | | | | | | | | | | |
| | | Canada | 4,362,911 | 0 | 4,362,911 | 47,530,698 | 16,080 | 47,546,778 | 5,257,313 | 0 | 5,257,313 | 44,892,681 | 27,523 | 44,920,204 |
| | 11% | Mexico | 1,517,630 | 0 | 1,517,630 | 20,174,770 | 0 | 20,174,770 | 1,631,740 | 0 | 1,631,740 | 18,140,144 | 0 | 18,140,144 |
| | 7% | Ttl NORTH AMERICA | 5,880,541 | 0 | 5,880,541 | 67,726,628 | 16,080 | 67,742,708 | 6,889,053 | 0 | 6,889,053 | 63,041,505 | 27,523 | 63,069,028 |
| | | LATIN AMERICA/CARIBBEAN | | | | | | | | | | | | |
| | 225% | Argentina | 75,200 | 0 | 75,200 | 1,032,813 | 0 | 1,032,813 | 56,360 | 0 | 56,360 | 305,742 | 11,780 | 317,522 |
| | 120% | Brazil | 164,625 | 0 | 164,625 | 2,993,154 | 17,865 | 3,011,019 | 104,331 | 0 | 104,331 | 1,367,161 | 0 | 1,367,161 |
| | 23% | Chile | 808,350 | 0 | 808,350 | 5,137,445 | 0 | 5,137,445 | 490,510 | 0 | 490,510 | 4,147,991 | 16,290 | 4,164,281 |
| | 56% | Colombia | 497,748 | 0 | 497,748 | 3,958,704 | 0 | 3,958,704 | 494,000 | 0 | 494,000 | 2,537,796 | 0 | 2,537,796 |
| | 15% | Costa Rica | 148,080 | 0 | 148,080 | 870,560 | 0 | 870,560 | 125,000 | 0 | 125,000 | 756,750 | 0 | 756,750 |
| | 100% | Peru | 203,800 | 0 | 203,800 | 2,498,053 | 0 | 2,498,053 | 196,500 | 0 | 196,500 | 1,246,812 | 0 | 1,246,812 |
| | 6% | Trinidad | 104,500 | 0 | 104,500 | 534,000 | 0 | 534,000 | 97,500 | 0 | 97,500 | 501,500 | 0 | 501,500 |
| | 43% | Ttl LATIN AMERICA/CARIBE | 2,137,453 | 0 | 2,137,453 | 17,807,465 | 76,052 | 17,883,517 | 1,673,611 | 0 | 1,673,611 | 12,386,111 | 76,457 | 12,462,568 |
| | | Total AMERICAS | 8,017,994 | 0 | 8,017,994 | 85,534,093 | 92,132 | 85,626,225 | 8,562,664 | 0 | 8,562,664 | 75,427,616 | 103,980 | 75,531,596 |
| | 5% | -20% | NORTHEAST ASIA | | | | | | | | | | | |
| | | China/HongKong | 1,308,665 | 453,940 | 1,762,605 | 37,554,958 | 48,023,782 | 85,578,740 | 1,210,850 | 498,488 | 1,709,338 | 54,366,100 | 52,303,033 | 106,669,133 |
| 13% | | Japan | 9,440,079 | 0 | 9,440,079 | 69,593,779 | 172,622 | 69,766,401 | 6,819,391 | 0 | 6,819,391 | 61,552,128 | 235,664 | 61,787,792 |
| -10% | | South Korea | 4,974,316 | 0 | 4,974,316 | 42,343,027 | 0 | 42,343,027 | 5,019,608 | 0 | 5,019,608 | 46,838,125 | 0 | 46,838,125 |
| 7% | | Taiwan | 689,750 | 0 | 689,750 | 8,923,876 | 92,308 | 9,016,184 | 588,925 | 0 | 588,925 | 8,019,384 | 392,022 | 8,411,406 |
| -8% | | Ttl NORTHEAST ASIA | 16,412,810 | 453,940 | 16,866,750 | 158,415,640 | 48,288,712 | 206,704,352 | 13,638,774 | 498,488 | 14,137,262 | 170,775,737 | 52,930,719 | 223,706,456 |
| | | SOUTHEAST ASIA | | | | | | | | | | | | |
| -6% | | Indonesia | 65,500 | 0 | 65,500 | 3,517,626 | 1,585 | 3,519,211 | 625,500 | 0 | 625,500 | 3,725,075 | 0 | 3,725,075 |
| -6% | | Malaysia | 232,222 | 0 | 232,222 | 6,460,537 | 673,785 | 7,134,322 | 1,167,750 | 0 | 1,167,750 | 7,554,806 | 0 | 7,554,806 |
| 1% | | Philippines | 909 | 0 | 909 | 443,188 | 0 | 443,188 | 33,557 | 0 | 33,557 | 437,966 | 0 | 437,966 |
| 24% | | Singapore | 206,000 | 0 | 206,000 | 3,937,911 | 0 | 3,937,911 | 202,500 | 0 | 202,500 | 3,151,001 | 32,094 | 3,183,095 |
| 23% | | Thailand | 1,032,600 | 0 | 1,032,600 | 5,097,740 | 1,079,434 | 6,177,174 | 235,065 | 0 | 235,065 | 4,562,626 | 461,803 | 5,024,429 |
| -75% | | Vietnam | 1,062,718 | 0 | 1,062,718 | 11,222,519 | 900,790 | 12,123,309 | 2,297,186 | 0 | 2,297,186 | 25,552,434 | 23,412,555 | 48,964,989 |
| -52% | | Ttl SOUTHEAST ASIA | 2,627,449 | 0 | 2,627,449 | 30,776,073 | 2,655,594 | 33,431,667 | 4,580,069 | 0 | 4,580,069 | 45,064,919 | 23,906,452 | 68,971,371 |
| | | SOUTH/CENTRAL ASIA | | | | | | | | | | | | |
| 5% | Afghanistan | 152,000 | 26,190 | 178,190 | 1,964,000 | 173,371 | 2,137,371 | 144,000 | 0 | 144,000 | 1,308,500 | 720,819 | 2,029,319 | |
| 233% | Bangladesh | 44,000 | 0 | 44,000 | 440,000 | 0 | 440,000 | 0 | 0 | 0 | 132,000 | 0 | 132,000 | |
| 7% | India | 316,000 | 6,249,634 | 6,565,634 | 2,158,624 | 194,108,467 | 196,267,091 | 187,371 | 13,502,592 | 13,689,963 | 3,571,039 | 180,213,014 | 183,784,053 | |
| 22% | Kazakhstan | 0 | 0 | 0 | 6,332,500 | 314,304 | 6,646,804 | 613,000 | 32,774 | 645,774 | 5,272,100 | 188,105 | 5,460,205 | |
| 53% | Nepal | 161,000 | 0 | 161,000 | 571,000 | 0 | 571,000 | 0 | 0 | 0 | 373,000 | 0 | 373,000 | |
| -35% | Pakistan | 288,000 | 136,527 | 424,527 | 3,745,100 | 2,428,307 | 6,173,407 | 108,000 | 106,592 | 214,592 | 5,785,619 | 3,718,765 | 9,504,384 | |
| 5% | Ttl SOUTH/CENTRAL ASIA | 961,000 | 6,412,351 | 7,373,351 | 15,211,224 | 197,024,449 | 212,235,673 | 1,060,371 | 13,641,958 | 14,702,329 | 16,474,258 | 184,840,703 | 201,314,961 | |
| | AUSTRALASIA/OCEANIA | | | | | | | | | | | | | |
| -52% | Australia | 119,208 | 0 | 119,208 | 1,762,026 | 611,235 | 2,373,261 | 545,755 | 0 | 545,755 | 4,716,268 | 250,831 | 4,967,099 | |
| 4% | New Zealand | 503,275 | 0 | 503,275 | 3,067,975 | 0 | 3,067,975 | 423,000 | 0 | 423,000 | 2,962,150 | 0 | 2,962,150 | |
| -31% | Ttl AUSTRALASIA/OCEANIA | 623,733 | 0 | 623,733 | 4,899,247 | 611,235 | 5,510,482 | 970,997 | 0 | 970,997 | 7,697,739 | 250,831 | 7,948,570 | |
| 25% | -9% | Total ASIA-PACIFIC | 20,624,992 | 6,866,291 | 27,491,283 | 209,302,184 | 248,579,990 | 457,882,174 | 20,250,211 | 14,140,446 | 34,390,657 | 240,012,653 | 261,928,705 | 501,941,358 |

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| | | WESTERN EUROPE | | | | | | | | | | | | |
| 5% | | Belgium | 2,028,667 | 0 | 2,028,667 | 19,045,482 | 0 | 19,045,482 | 1,556,448 | 0 | 1,556,448 | 18,127,442 | 0 | 18,127,442 |
| 0% | | Denmark | 351,849 | 0 | 351,849 | 5,666,343 | 0 | 5,666,343 | 616,003 | 0 | 616,003 | 5,673,123 | 0 | 5,673,123 |
| 7% | | France | 2,951,930 | 0 | 2,951,930 | 24,788,944 | 0 | 24,788,944 | 1,947,510 | 0 | 1,947,510 | 23,224,371 | 17,474 | 23,241,845 |
| 19% | | Germany | 15,476,987 | 0 | 15,476,987 | 101,735,724 | 122,400 | 101,858,124 | 10,158,500 | 0 | 10,158,500 | 85,262,134 | 67,597 | 85,329,731 |
| 24% | | Greece | 1,119,700 | 0 | 1,119,700 | 10,114,882 | 146,415 | 10,261,297 | 926,700 | 9,502 | 936,202 | 8,151,840 | 120,117 | 8,271,957 |
| 45% | | Ireland | 44,000 | 0 | 44,000 | 624,000 | 0 | 624,000 | 44,400 | 0 | 44,400 | 428,900 | 0 | 428,900 |
| 13% | | Italy | 5,374,750 | 59,930 | 5,434,680 | 55,707,923 | 1,746,391 | 57,454,314 | 6,150,095 | 34,821 | 6,184,916 | 49,203,316 | 1,511,089 | 50,714,405 |
| 10% | | Netherlands | 7,320,732 | 0 | 7,320,732 | 59,513,907 | 16,958 | 59,530,865 | 5,133,100 | 0 | 5,133,100 | 54,232,642 | 0 | 54,232,642 |
| 44% | | Norway | 574,200 | 0 | 574,200 | 5,314,746 | 0 | 5,314,746 | 176,000 | 0 | 176,000 | 3,678,658 | 0 | 3,678,658 |
| -39% | | Portugal | 132,000 | 0 | 132,000 | 1,142,200 | 0 | 1,142,200 | 109,000 | 0 | 109,000 | 1,858,621 | 0 | 1,858,621 |
| 2% | | Spain | 12,938,474 | 145,479 | 13,083,953 | 151,954,762 | 1,283,603 | 153,238,365 | 18,579,317 | 31,950 | 18,611,267 | 149,396,262 | 1,239,142 | 150,635,404 |
| 8% | | Sweden | 563,943 | 0 | 563,943 | 5,430,683 | 0 | 5,430,683 | 786,400 | 0 | 786,400 | 5,022,494 | 0 | 5,022,494 |
| -57% | | Switzerland | 226,121 | 0 | 226,121 | 1,751,356 | 0 | 1,751,356 | 480,000 | 0 | 480,000 | 4,051,575 | 0 | 4,051,575 |
| 6% | | United Kingdom | 3,752,267 | 0 | 3,752,267 | 27,663,302 | 0 | 27,663,302 | 2,779,137 | 0 | 2,779,137 | 26,172,432 | 0 | 26,172,432 |
| 8% | | Ttl WESTERN EUROPE | 52,899,620 | 205,409 | 53,105,029 | 470,783,218 | 3,315,767 | 474,098,985 | 49,478,610 | 76,273 | 49,554,883 | 435,055,099 | 2,955,419 | 438,010,518 |
| | | CENTRAL/EASTERN EUROPE | | | | | | | | | | | | |
| 33% | | Bulgaria | 131,300 | 0 | 131,300 | 2,425,300 | 0 | 2,425,300 | 152,000 | 0 | 152,000 | 1,827,950 | 0 | 1,827,950 |
| 42% | | Croatia | 132,000 | 0 | 132,000 | 3,253,600 | 0 | 3,253,600 | 396,000 | 0 | 396,000 | 2,286,800 | 0 | 2,286,800 |
| -4% | | Czech Republic | 220,000 | 0 | 220,000 | 1,140,000 | 0 | 1,140,000 | 88,000 | 0 | 88,000 | 1,188,000 | 0 | 1,188,000 |
| 35% | | Estonia | 855,712 | 13,340 | 869,052 | 9,312,160 | 55,249 | 9,367,409 | 834,753 | 0 | 834,753 | 6,894,547 | 22,500 | 6,917,047 |
| 26% | | Georgia | 44,000 | 0 | 44,000 | 1,687,000 | 0 | 1,687,000 | 88,000 | 0 | 88,000 | 1,334,000 | 0 | 1,334,000 |
| -14% | | Hungary | 0 | 0 | 0 | 264,000 | 0 | 264,000 | 44,000 | 0 | 44,000 | 308,000 | 0 | 308,000 |
| -57% | | Latvia | 116,000 | 0 | 116,000 | 957,750 | 0 | 957,750 | 44,000 | 0 | 44,000 | 2,238,007 | 0 | 2,238,007 |
| 26% | | Lithuania | 572,000 | 0 | 572,000 | 5,064,625 | 30,771 | 5,095,396 | 748,150 | 0 | 748,150 | 4,038,250 | 0 | 4,038,250 |
| 482% | | Macedonia | 0 | 0 | 0 | 256,000 | 0 | 256,000 | 0 | 0 | 0 | 44,000 | 0 | 44,000 |
| -17% | | Poland | 506,400 | 0 | 506,400 | 2,994,750 | 0 | 2,994,750 | 308,000 | 0 | 308,000 | 3,597,040 | 0 | 3,597,040 |
| -32% | | Romania | 44,000 | 0 | 44,000 | 396,000 | 0 | 396,000 | 36,000 | 0 | 36,000 | 584,000 | 0 | 584,000 |
| -11% | | Russia | 0 | 0 | 0 | 860,000 | 0 | 860,000 | 264,000 | 0 | 264,000 | 966,000 | 0 | 966,000 |
| 22% | | Ukraine | 176,000 | 0 | 176,000 | 2,925,140 | 7,000 | 2,932,140 | 212,000 | 0 | 212,000 | 2,406,800 | 0 | 2,406,800 |
| 13% | | Ttl CENTRAL/EASTERN EUROPE | 2,973,412 | 13,340 | 2,986,752 | 32,152,275 | 93,020 | 32,245,295 | 3,250,903 | 5,325 | 3,256,228 | 28,496,994 | 27,825 | 28,524,819 |
| 27% | 9% | Total EUROPE | 55,873,032 | 218,749 | 56,091,781 | 502,935,493 | 3,408,787 | 506,344,280 | 52,729,513 | 81,598 | 52,811,111 | 463,552,093 | 2,983,244 | 466,535,337 |
| | | MIDDLE EAST | | | | | | | | | | | | |
| 7% | | Bahrain | 44,000 | 0 | 44,000 | 1,565,800 | 12,425 | 1,578,225 | 71,800 | 0 | 71,800 | 1,453,700 | 17,752 | 1,471,452 |
| 4% | | Cyprus | 80,250 | 0 | 80,250 | 1,035,850 | 0 | 1,035,850 | 116,000 | 0 | 116,000 | 993,100 | 0 | 993,100 |
| -13% | | Iraq | 88,000 | 0 | 88,000 | 1,001,000 | 0 | 1,001,000 | 0 | 0 | 0 | 1,152,050 | 0 | 1,152,050 |
| 14% | | Israel | 783,050 | 31,905 | 814,955 | 10,829,100 | 1,017,186 | 11,846,286 | 660,600 | 95,301 | 755,901 | 9,262,990 | 1,111,443 | 10,374,433 |
| -10% | | Jordan | 468,000 | 63,900 | 531,900 | 8,203,350 | 515,162 | 8,718,512 | 960,150 | 126,095 | 1,086,245 | 9,231,050 | 407,298 | 9,638,348 |
| -31% | | Kuwait | 227,750 | 0 | 227,750 | 2,837,250 | 15,975 | 2,853,225 | 476,500 | 0 | 476,500 | 4,139,450 | 0 | 4,139,450 |
| -44% | | Lebanon | 378,000 | 0 | 378,000 | 3,455,700 | 0 | 3,455,700 | 545,250 | 0 | 545,250 | 6,184,200 | 0 | 6,184,200 |
| 410% | | Oman | 44,000 | 0 | 44,000 | 352,000 | 0 | 352,000 | 0 | 0 | 0 | 69,000 | 0 | 69,000 |
| -22% | | Qatar | 204,000 | 0 | 204,000 | 1,997,610 | 44,375 | 2,041,985 | 296,000 | 0 | 296,000 | 2,597,134 | 15,975 | 2,613,109 |
| 19% | | Saudi Arabia | 1,704,000 | 31,500 | 1,735,500 | 21,082,391 | 537,455 | 21,619,846 | 1,091,000 | 63,000 | 1,154,000 | 17,759,400 | 427,047 | 18,186,447 |
| 68% | | Turkey | 1,564,753 | 0 | 1,564,753 | 35,217,758 | 17,340,411 | 52,558,169 | 1,832,517 | 1,365,536 | 3,198,053 | 17,680,074 | 13,586,365 | 31,266,439 |
| 26% | | United Arab Emirates | 2,885,785 | -13,527 | 2,872,258 | 68,525,238 | 8,225,185 | 76,750,423 | 3,255,000 | 333,421 | 3,588,421 | 54,396,641 | 6,295,584 | 60,692,225 |
| 25% | | Ttl MIDDLE EAST | 8,471,588 | 113,778 | 8,585,366 | 156,103,047 | 27,708,174 | 183,811,221 | 9,304,817 | 1,983,353 | 11,288,170 | 124,943,789 | 21,861,464 | 146,805,253 |
| | | NORTH AFRICA | | | | | | | | | | | | |
| 6% | | Algeria | 611,400 | 0 | 611,400 | 5,266,950 | 31,500 | 5,298,450 | 659,800 | 0 | 659,800 | 5,012,200 | 0 | 5,012,200 |
| 73% | | Egypt | 520,500 | 0 | 520,500 | 5,537,050 | 314,919 | 5,851,969 | 220,000 | 0 | 220,000 | 3,132,950 | 243,522 | 3,376,472 |
| 127% | | Libya | 220,000 | 0 | 220,000 | 1,747,050 | 63,662 | 1,810,712 | 0 | 0 | 0 | 796,000 | 0 | 796,000 |
| 241% | | Morocco | 1,461,700 | 0 | 1,461,700 | 20,370,950 | 10,815 | 20,381,765 | 660,000 | 0 | 660,000 | 5,980,850 | 0 | 5,980,850 |
| 38% | | Tunisia | 110,000 | 0 | 110,000 | 410,000 | 0 | 410,000 | 0 | 0 | 0 | 264,000 | 32,120 | 296,120 |
| 118% | | Ttl NORTH AFRICA | 2,923,600 | 0 | 2,923,600 | 33,332,000 | 420,896 | 33,752,896 | 1,539,800 | 0 | 1,539,800 | 15,186,000 | 275,642 | 15,461,642 |

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| | | | SHELLED 93% | NKW INSHELL 7% | Month TOTAL 100% | SHELLED 78% | NKW INSHELL 22% | YTD TOTAL 100% | SHELLED 85% | NKW INSHELL 15% | Month TOTAL 100% | SHELLED 76% | NKW INSHELL 24% | YTD TOTAL 100% |
| 12% | 8% | <u>SUB-SAHARAN AFRICA</u> | | | | | | | | | | | | |
| | 10% | South Africa | 315,754 | 0 | 315,754 | 4,581,939 | 262,381 | 4,844,320 | 752,450 | 0 | 752,450 | 4,467,529 | 0 | 4,467,529 |
| | 33% | <u>TII SUB-SAHARAN AFRICA</u> | <u>388,254</u> | <u>0</u> | <u>388,254</u> | <u>4,896,439</u> | <u>262,381</u> | <u>5,158,820</u> | <u>752,450</u> | <u>0</u> | <u>752,450</u> | <u>4,669,029</u> | <u>0</u> | <u>4,669,029</u> |
| | | Total MIDDLE EAST/AFRICA | 11,783,442 | 113,778 | 11,897,220 | 194,331,486 | 28,391,451 | 222,722,937 | 11,597,067 | 1,983,353 | 13,580,420 | 144,798,818 | 22,137,106 | 166,935,924 |
| | 5% | TOTAL EXPORTS | 96,299,460 | 7,198,818 | 103,498,278 | 992,103,256 | 280,472,360 | 1,272,575,616 | 93,139,455 | 16,205,397 | 109,344,852 | 923,791,180 | 287,153,035 | 1,210,944,215 |
| 32% | 6% | TOTAL DOMESTIC | | | 77,696,414 | | | 590,446,503 | | | 67,665,452 | | | 554,989,658 |
| 100% | 5% | GRAND TOTAL SHIPMENTS | | | 181,194,692 | | | 1,863,022,119 | | | 177,010,304 | | | 1,765,933,873 |



**Almond Board of California Almond Board
Quality Control Receipts Report
Industry Summary**

August 1, 2019 through April 30, 2020

| Variety Name | From ABC Form 1 Total Receipts | From USDA Inspection Certificates | | % of Total Receipts | % Rejects |
|----------------------------------|-----------------------------------|-----------------------------------|--------------------------|------------------------|---------------------|
| | | Total Receipts | Total Inedibles | | |
| Aldrich | 89,875,203 | 89,432,505 | 1,580,363 | 3.55% | 1.77% |
| Avalon | 8,016,016 | 7,881,160 | 211,997 | 0.32% | 2.69% |
| Butte | 76,839,699 | 77,160,575 | 1,097,094 | 3.03% | 1.42% |
| Butte/Padre | 195,460,583 | 194,611,841 | 2,152,838 | 7.71% | 1.11% |
| Carmel | 121,104,956 | 119,393,181 | 1,756,326 | 4.78% | 1.47% |
| Carrion | 182,061 | 156,782 | 6,629 | 0.01% | 4.23% |
| Folsom | 1,503,306 | 1,506,914 | 37,214 | 0.06% | 2.47% |
| Fritz | 108,692,228 | 109,743,157 | 1,790,286 | 4.29% | 1.63% |
| Independence | 156,132,193 | 156,723,441 | 2,989,413 | 6.16% | 1.91% |
| Livingston | 4,208,372 | 4,184,588 | 98,301 | 0.17% | 2.35% |
| Marchini | 412,497 | 445,794 | 15,737 | 0.02% | 3.53% |
| Marcona | 2,491,773 | 2,212,716 | 17,613 | 0.10% | 0.80% |
| Mission | 6,838,714 | 7,761,036 | 70,703 | 0.27% | 0.91% |
| Mixed | 50,985,720 | 59,766,730 | 3,568,335 | 2.01% | 5.97% |
| Mono | 265,757 | 676,842 | 27,361 | 0.01% | 4.04% |
| Monterey | 453,622,552 | 455,906,122 | 7,580,234 | 17.90% | 1.66% |
| Morley | 499,945 | 466,435 | 3,994 | 0.02% | 0.86% |
| Neplus | 609,178 | 790,260 | 12,427 | 0.02% | 1.57% |
| Nonpareil | 1,045,496,776 | 1,046,460,810 | 16,314,695 | 41.26% | 1.56% |
| Padre | 23,172,984 | 23,141,647 | 129,634 | 0.91% | 0.56% |
| Peerless | 4,454,312 | 4,505,387 | 34,861 | 0.18% | 0.77% |
| Price | 19,913,140 | 19,211,083 | 207,239 | 0.79% | 1.08% |
| Ruby | 2,073,814 | 2,080,956 | 22,472 | 0.08% | 1.08% |
| Savana | 237,863 | 220,346 | 1,848 | 0.01% | 0.84% |
| Sonora | 31,564,595 | 29,477,605 | 517,924 | 1.25% | 1.76% |
| Supareil | 10,479,813 | 10,317,522 | 162,997 | 0.41% | 1.58% |
| Thompson | 144,751 | 143,954 | 3,514 | 0.01% | 2.44% |
| Tokyo | 339,557 | 339,557 | 3,173 | 0.01% | 0.93% |
| Winters | 11,851,423 | 11,668,704 | 298,589 | 0.47% | 2.56% |
| Wood Colony | 99,212,164 | 99,121,392 | 1,161,205 | 3.92% | 1.17% |
| Major Varieties Sub Total | <u>2,526,681,945</u> | <u>2,535,509,042</u> | <u>41,875,016</u> | <u>99.71%</u> | <u>1.65%</u> |
| Minor Varieties Sub Total | <u>7,279,264</u> | <u>7,807,010</u> | <u>78,000</u> | <u>0.29%</u> | <u>1.00%</u> |
| Grand Total All Varieties | <u>2,533,961,209</u> | <u>2,543,316,052</u> | <u>41,953,016</u> | <u>100.00%</u> | <u>1.65%</u> |

**This report is subject to further verification of handler's receipts
and further reconciliation of USDA Incoming Certificates**

Almond Board of California
Record Breaking History
Million Pounds

| Domestic | 19/20 vs. 18/19 | 19/20 | 18/19 | 17/18 | 16/17 | 15/16 | 14/15 | 13/14 | 12/13 | 11/12 | 10/11 |
|-----------------|-----------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|
| August | -6.9% | 62.45 | 67.05 | 67.25 | 58.80 | 53.98 | 51.14 | 50.67 | 48.28 | 43.54 | 45.77 |
| September | 8.5% | 54.35 | 50.08 | 50.44 | 58.20 | 50.60 | 48.48 | 49.63 | 37.29 | 42.50 | 38.13 |
| October | -8.3% | 62.55 | 68.18 | 63.91 | 60.11 | 50.50 | 64.23 | 59.42 | 61.10 | 51.69 | 49.01 |
| November | -5.5% | 60.70 | 64.22 | 61.12 | 52.25 | 48.80 | 51.56 | 58.86 | 54.45 | 53.40 | 45.17 |
| December | 7.7% | 57.49 | 53.38 | 52.97 | 49.17 | 42.82 | 48.13 | 47.14 | 39.15 | 36.64 | 40.62 |
| January | 9.0% | 71.17 | 65.30 | 60.18 | 57.29 | 44.99 | 53.07 | 52.25 | 44.65 | 38.02 | 37.09 |
| February | 10.2% | 64.36 | 58.41 | 53.75 | 51.81 | 51.11 | 49.27 | 54.47 | 43.18 | 38.74 | 32.36 |
| March | 31.2% | 79.67 | 60.71 | 63.28 | 56.20 | 41.70 | 56.26 | 57.01 | 52.20 | 48.49 | 43.30 |
| April | 14.8% | 77.70 | 67.67 | 73.30 | 50.77 | 50.95 | 58.74 | 50.87 | 51.36 | 45.45 | 39.93 |
| May | | | 66.16 | 66.29 | 58.60 | 53.36 | 52.35 | 54.64 | 54.31 | 53.72 | 42.79 |
| June | | | 57.15 | 62.28 | 65.30 | 53.36 | 54.31 | 53.35 | 51.28 | 49.61 | 39.40 |
| July | | | 62.87 | 59.95 | 57.47 | 51.03 | 51.86 | 53.50 | 51.15 | 44.90 | 36.11 |
| Total | 6.39% | 590.45 | 741.18 | 734.72 | 675.97 | 593.20 | 639.40 | 641.81 | 588.40 | 546.70 | 489.68 |

| Export | 19/20 vs. 18/19 | 19/20 | 18/19 | 17/18 | 16/17 | 15/16 | 14/15 | 13/14 | 12/13 | 11/12 | 10/11 |
|---------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|
| August | -2.2% | 85.28 | 87.18 | 101.32 | 111.22 | 72.19 | 90.55 | 97.26 | 91.37 | 67.99 | 79.75 |
| September | 19.5% | 141.89 | 118.77 | 140.14 | 143.36 | 92.38 | 114.55 | 127.48 | 118.56 | 123.67 | 113.00 |
| October | 13.4% | 202.95 | 178.93 | 182.58 | 175.44 | 112.08 | 140.41 | 169.19 | 159.93 | 167.87 | 140.11 |
| November | 1.0% | 175.19 | 173.41 | 167.34 | 135.26 | 91.72 | 94.00 | 139.58 | 129.54 | 159.69 | 128.22 |
| December | 1.5% | 148.47 | 146.22 | 151.59 | 107.05 | 92.60 | 100.00 | 110.46 | 120.10 | 120.56 | 120.35 |
| January | 3.5% | 149.32 | 144.31 | 133.32 | 108.51 | 84.25 | 62.30 | 108.03 | 111.87 | 115.66 | 82.74 |
| February | 6.9% | 137.42 | 128.54 | 136.38 | 100.46 | 103.94 | 90.71 | 94.87 | 116.83 | 111.11 | 83.32 |
| March | 3.5% | 128.56 | 124.24 | 130.67 | 121.99 | 119.38 | 133.88 | 94.28 | 88.44 | 124.05 | 87.14 |
| April | -5.3% | 103.50 | 109.34 | 103.10 | 101.21 | 116.59 | 92.36 | 86.85 | 78.16 | 103.07 | 86.44 |
| May | | | 112.56 | 92.01 | 112.09 | 124.71 | 87.25 | 89.09 | 77.25 | 91.70 | 87.63 |
| June | | | 108.02 | 94.49 | 111.75 | 120.66 | 96.49 | 99.48 | 86.00 | 91.72 | 95.60 |
| July | | | 91.32 | 83.86 | 96.49 | 87.55 | 70.65 | 79.01 | 100.01 | 74.82 | 73.57 |
| Total | 5.09% | 1,272.58 | 1,522.84 | 1,516.80 | 1,424.83 | 1,218.05 | 1,173.15 | 1,295.58 | 1,278.06 | 1,351.91 | 1,177.87 |

| Net | 19/20 vs. 18/19 | 19/20 | 18/19 | 17/18 | 16/17 | 15/16 | 14/15 | 13/14 | 12/13 | 11/12 | 10/11 |
|--------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|
| August | -4.2% | 147.73 | 154.23 | 168.57 | 170.02 | 126.17 | 141.69 | 147.93 | 139.65 | 111.53 | 125.52 |
| September | 16.2% | 196.24 | 168.85 | 190.58 | 201.56 | 142.98 | 163.02 | 177.11 | 155.85 | 166.18 | 151.13 |
| October | 7.4% | 265.50 | 247.11 | 246.49 | 235.55 | 162.58 | 204.64 | 228.61 | 221.03 | 219.55 | 189.12 |
| November | -0.7% | 235.90 | 237.63 | 228.46 | 187.51 | 140.52 | 145.56 | 198.45 | 183.99 | 213.10 | 173.39 |
| December | 3.2% | 205.96 | 199.60 | 204.56 | 156.22 | 135.42 | 148.14 | 157.60 | 159.24 | 157.21 | 160.97 |
| January | 5.2% | 220.50 | 209.61 | 193.50 | 165.80 | 129.24 | 115.37 | 160.27 | 156.52 | 153.68 | 119.83 |
| February | 7.9% | 201.78 | 186.95 | 190.13 | 152.26 | 155.05 | 139.98 | 149.34 | 160.02 | 149.85 | 115.68 |
| March | 12.6% | 208.22 | 184.95 | 193.95 | 178.19 | 161.08 | 190.14 | 151.29 | 140.64 | 172.54 | 130.44 |
| April | 2.4% | 181.19 | 177.01 | 176.40 | 151.98 | 167.55 | 151.09 | 137.72 | 129.52 | 148.52 | 126.37 |
| May | | | 178.72 | 158.30 | 170.69 | 178.07 | 139.60 | 143.73 | 131.56 | 145.42 | 130.42 |
| June | | | 165.17 | 156.76 | 177.05 | 174.01 | 150.80 | 152.82 | 137.28 | 141.32 | 135.00 |
| July | | | 154.19 | 143.81 | 153.97 | 138.58 | 122.51 | 132.51 | 151.16 | 119.72 | 109.69 |
| Total | 5.50% | 1,863.02 | 2,264.02 | 2,251.51 | 2,100.80 | 1,811.25 | 1,812.54 | 1,937.38 | 1,866.46 | 1,898.62 | 1,667.56 |

ALMOND RECIEPTS BY COUNTY / BY VARIETY AND CROP YEAR

Almond Board of California

Total Kernel Weight Lbs., By County

Period: 8/1/2019 through 4/30/2020

| <u>COUNTIES</u> | <u>% CROP</u> | Nonpareil | Monterey | Butte/Padre | Carmel | Butte | Fritz | All Others | All Varieties |
|--------------------------------|-----------------------|-----------------------------|---------------------------|---------------------------|---------------------------|--------------------------|---------------------------|---------------------------|-----------------------------|
| <u>Northern</u> | | | | | | | | | |
| BUTTE | 1.70% | 18,549,402 | 2,469,327 | 2,122,221 | 3,604,389 | 2,531,990 | 422,932 | 13,502,618 | 43,202,879 |
| COLUSA | 4.46% | 49,378,339 | 12,463,575 | 1,305,154 | 10,379,265 | 11,042,657 | 6,678,393 | 22,135,879 | 113,383,262 |
| GLENN | 2.50% | 30,369,305 | 3,731,450 | 2,088,283 | 6,963,756 | 5,657,603 | 940,892 | 13,735,392 | 63,486,681 |
| SOLANO | 0.57% | 5,647,783 | 1,037,010 | 280,989 | 513,556 | 832,448 | 6,563 | 6,211,684 | 14,530,033 |
| SUTTER | 0.40% | 3,753,602 | 1,355,349 | 918,359 | 498,032 | 313,110 | 68,126 | 3,261,845 | 10,168,423 |
| TEHAMA | 0.72% | 9,409,017 | 1,034,756 | 1,277,206 | 2,096,645 | 1,213,390 | 973 | 3,327,368 | 18,359,355 |
| YOLO | 2.20% | 23,979,073 | 8,284,854 | 1,246,560 | 4,030,386 | 2,992,238 | 682,506 | 14,732,733 | 55,948,350 |
| YUBA | 0.05% | 525,055 | 102,193 | 7,100 | 46,184 | 11,666 | 23,145 | 594,329 | 1,309,672 |
| OTHERS | 0.12% | 1,608,572 | 465,695 | 4,471 | 130,226 | 95,634 | 2,474 | 798,301 | 3,105,373 |
| <u>Northern Totals:</u> | <u>12.72%</u> | <u>143,220,148</u> | <u>30,944,209</u> | <u>9,250,343</u> | <u>28,262,439</u> | <u>24,690,736</u> | <u>8,826,004</u> | <u>78,300,149</u> | <u>323,494,028</u> |
| <u>Central</u> | | | | | | | | | |
| MERCED | 8.79% | 88,098,888 | 30,188,010 | 19,209,705 | 15,688,124 | 6,527,327 | 8,502,133 | 55,426,434 | 223,640,621 |
| SAN JOAQUIN | 4.88% | 48,114,458 | 6,877,774 | 9,495,100 | 13,325,944 | 2,292,063 | 4,254,330 | 39,685,873 | 124,045,542 |
| STANISLAUS | 11.82% | 112,309,175 | 25,231,554 | 28,051,496 | 30,829,167 | 5,660,953 | 10,645,975 | 87,881,765 | 300,610,085 |
| OTHERS | 0.06% | 539,061 | 184,526 | 0 | 137,388 | 0 | 0 | 685,869 | 1,546,844 |
| <u>Central Totals:</u> | <u>25.55%</u> | <u>249,061,582</u> | <u>62,481,864</u> | <u>56,756,301</u> | <u>59,980,623</u> | <u>14,480,343</u> | <u>23,402,438</u> | <u>183,679,941</u> | <u>649,843,092</u> |
| <u>Southern</u> | | | | | | | | | |
| FRESNO | 23.41% | 247,577,035 | 124,781,220 | 47,816,324 | 10,350,098 | 19,831,346 | 19,807,075 | 125,179,050 | 595,342,148 |
| KERN | 19.25% | 205,963,425 | 128,516,782 | 40,761,135 | 9,135,888 | 12,512,579 | 38,163,549 | 54,629,205 | 489,682,563 |
| KINGS | 2.70% | 24,337,475 | 16,428,678 | 8,486,273 | 124,008 | 340,358 | 1,951,302 | 17,123,590 | 68,791,684 |
| MADERA | 11.75% | 128,522,267 | 64,523,162 | 25,379,762 | 10,370,630 | 3,741,851 | 11,299,444 | 55,011,111 | 298,848,227 |
| TULARE | 4.58% | 47,397,663 | 28,006,144 | 6,070,677 | 1,165,887 | 1,559,203 | 6,273,628 | 26,041,182 | 116,514,384 |
| OTHERS | 0.03% | 381,215 | 224,063 | 91,026 | 3,608 | 4,159 | 19,717 | 76,138 | 799,926 |
| <u>Southern Totals:</u> | <u>61.73%</u> | <u>654,179,080</u> | <u>362,480,049</u> | <u>128,605,197</u> | <u>31,150,119</u> | <u>37,989,496</u> | <u>77,514,715</u> | <u>278,060,276</u> | <u>1,569,978,932</u> |
| <u>YTD Totals:</u> | <u>100.00%</u> | <u>1,046,460,810</u> | <u>455,906,122</u> | <u>194,611,841</u> | <u>119,393,181</u> | <u>77,160,575</u> | <u>109,743,157</u> | <u>540,040,366</u> | <u>2,543,316,052</u> |

INEDIBLES BY COUNTY / BY VARIETY AND CROP YEAR

Total Inedible Kernel Weight Divided By Total Kernel Weight for Percentage

Almond Board of California

Period: 8/1/2019 through 4/30/2020

| COUNTIES | % CROP | Nonpareil <u>Inedible</u> | Monterey <u>Inedible</u> | Butte/Padre <u>Inedible</u> | Carmel <u>Inedible</u> | Butte <u>Inedible</u> | Fritz <u>Inedible</u> | ALL OTHERS <u>Inedible</u> | ALL VARIETIES <u>Inedible</u> |
|-------------------------|----------------|------------------------------|-----------------------------|--------------------------------|---------------------------|--------------------------|--------------------------|-------------------------------|----------------------------------|
| Northern | | | | | | | | | |
| BUTTE | 2.62% | 395,802 | 74,663 | 21,947 | 51,470 | 36,666 | 15,771 | 501,740 | 1,098,059 |
| COLUSA | 4.74% | 843,483 | 202,026 | 12,523 | 147,295 | 175,923 | 86,726 | 519,716 | 1,987,692 |
| GLENN | 3.27% | 686,418 | 115,565 | 15,800 | 91,067 | 70,276 | 18,674 | 375,863 | 1,373,663 |
| SOLANO | 0.34% | 66,422 | 8,457 | 965 | 2,994 | 9,307 | 33 | 54,687 | 142,865 |
| SUTTER | 0.44% | 64,969 | 19,213 | 19,505 | 11,117 | 7,482 | 1,867 | 59,731 | 183,884 |
| TEHAMA | 1.04% | 291,304 | 25,429 | 12,316 | 21,953 | 21,023 | 9 | 66,007 | 438,041 |
| YOLO | 1.77% | 357,693 | 81,827 | 10,902 | 38,502 | 36,100 | 7,286 | 211,065 | 743,375 |
| YUBA | 0.08% | 14,634 | 4,256 | 38 | 1,276 | 77 | 2,832 | 10,211 | 33,324 |
| OTHERS | 0.12% | 27,547 | 5,870 | 40 | 1,192 | 1,828 | 69 | 11,793 | 48,339 |
| Northern Totals: | 14.42% | 2,748,272 | 537,306 | 94,036 | 366,866 | 358,682 | 133,267 | 1,810,813 | 6,049,242 |
| Central | | | | | | | | | |
| MERCED | 10.14% | 1,589,417 | 828,583 | 239,222 | 290,695 | 86,054 | 172,590 | 1,049,093 | 4,255,654 |
| SAN JOAQUIN | 5.31% | 755,680 | 175,738 | 95,358 | 169,941 | 35,373 | 112,900 | 881,676 | 2,226,666 |
| STANISLAUS | 12.54% | 1,647,553 | 648,566 | 278,630 | 388,277 | 52,711 | 250,791 | 1,992,663 | 5,259,191 |
| OTHERS | 0.08% | 5,928 | 2,166 | 0 | 458 | 0 | 0 | 24,931 | 33,483 |
| Central Totals: | 28.07% | 3,998,578 | 1,655,053 | 613,210 | 849,371 | 174,138 | 536,281 | 3,948,363 | 11,774,994 |
| Southern | | | | | | | | | |
| FRESNO | 23.08% | 4,085,456 | 1,725,918 | 470,797 | 214,766 | 288,171 | 274,874 | 2,622,018 | 9,682,000 |
| KERN | 17.91% | 2,913,163 | 1,922,375 | 532,153 | 160,125 | 216,723 | 567,179 | 1,203,093 | 7,514,811 |
| KINGS | 2.50% | 404,834 | 226,362 | 83,787 | 3,457 | 3,236 | 31,510 | 297,409 | 1,050,595 |
| MADERA | 10.63% | 1,616,834 | 1,150,984 | 312,975 | 146,259 | 40,405 | 190,022 | 1,003,884 | 4,461,363 |
| TULARE | 3.34% | 536,752 | 358,374 | 45,666 | 15,245 | 15,246 | 56,200 | 373,252 | 1,400,735 |
| OTHERS | 0.05% | 10,806 | 3,862 | 214 | 237 | 493 | 953 | 2,711 | 19,276 |
| Southern Totals: | 57.51% | 9,567,845 | 5,387,875 | 1,445,592 | 540,089 | 564,274 | 1,120,738 | 5,502,367 | 24,128,780 |
| YTD Totals: | 100.00% | 16,314,695 | 7,580,234 | 2,152,838 | 1,756,326 | 1,097,094 | 1,790,286 | 11,261,543 | 41,953,016 |