

## Almond Industry Position Report

**OCTOBER 2018**

### 2018-2019 Crop Year

<u>Salable</u>	<u>Forecast</u> Million Lbs.	<u>2018-2019</u>	<u>2017-2018</u>	<u>% Change</u>
		<u>08/01 - 10/31</u> Kernel Wt.	<u>08/01 - 10/31</u> Kernel Wt.	
1. Carryin August 1, 2018	359.0	359,012,851	398,677,112	-9.95%
2. Crop Receipts to Date	2,450.0	1,553,625,843	1,529,072,022	1.61%
3. [2% Loss and Exempt]	(49.0)	(31,072,517)	(30,581,440)	
4. New Crop Marketable (2-3)	2,401.0	1,522,553,326	1,498,490,582	1.61%
5. [Reserve]	n/a	0	0	
6. Total Supply (1+4-5)	<u>2,760.0</u>	<u>1,881,566,177</u>	<u>1,897,167,694</u>	-0.82%

### Shipments by Handlers

7. Domestic	792.0	185,311,214	181,601,089	2.04%
8. Export	<u>1,608.0</u>	<u>384,880,204</u>	<u>424,035,698</u>	-9.23%
9. Total Shipments	2,400.0	<u>570,191,418</u>	<u>605,636,787</u>	-5.85%
10. Forecasted Carryout	<u>360.0</u>			
11. Computed Inventory (6-9)		<u>1,311,374,759</u>	<u>1,291,530,907</u>	1.54%

### Commitments (sold, not delivered)\*\*

12. Domestic		252,857,841	258,469,940	-2.17%
13. Export		<u>333,729,603</u>	<u>418,280,333</u>	-20.21%
14. Total Committed Shipments		<u>586,587,444</u>	<u>676,750,273</u>	-13.32%
15. Uncommitted Inventory (11-14)		<u>724,787,315</u>	<u>614,780,634</u>	17.89%

\*\*Handlers reporting commitments represent 97% of the 2017/2018 crop

		MONTHLY REPORT OF SALABLE HANDLER SHIPMENTS			
		2018-2019 Crop Year		2017-2018 Crop Year	
		10/01 - 10/31	08/01 - 10/31	10/01 - 10/31	08/01 - 10/31
<u>DOMESTIC</u>	Shelled	44,405,752	119,713,448	40,352,199	117,302,158
	Manufactured	27,595,867	78,976,808	25,327,024	72,471,023
	Products	379,757	1,176,272	701,743	1,768,314
	Inshell	533,576	1,392,790	1,016,594	1,741,259
	(Interhandler Transfers)	(3,129,178)	(9,766,129)	(1,960,179)	(4,650,003)
	(Industry Purchases)	<u>(1,602,319)</u>	<u>(6,181,975)</u>	<u>(1,525,378)</u>	<u>(7,031,662)</u>
	<b>Total:</b>	<u>68,183,455</u>	<u>185,311,214</u>	<u>63,912,003</u>	<u>181,601,089</u>
			32%		30%
<u>EXPORT</u>	Shelled	109,090,674	216,327,040	106,281,622	237,417,636
	Manufactured	13,015,248	35,341,899	13,353,837	37,429,943
	Products	102,375	493,033	103,320	211,392
	Inshell	<u>56,717,929</u>	<u>132,718,232</u>	<u>62,837,566</u>	<u>148,976,727</u>
	<b>Total:</b>	<u>178,926,226</u>	<u>384,880,204</u>	<u>182,576,345</u>	<u>424,035,698</u>
			68%		70%
<u>NET SHIPMENTS</u>		<u>247,109,681</u>	<u>570,191,418</u>	<u>246,488,348</u>	<u>605,636,787</u>
			100%		100%
<u>EXEMPT/INEDIBLE SHIPMENTS</u>		<u>2,052,775</u>	<u>5,722,793</u>	<u>319,362</u>	<u>1,728,061</u>



Global Percent Total Shipments	2018/19 vs. 2017/18 YTD +/-	2018 - 2019 - Current				2018 - 2019 - YTD				2017 - 2018 - Current				2017 - 2018 - YTD			
		Current Month - October, 2018				August 1 through October 31, 2018				Current Month - October, 2017				August 1 through October 31, 2017			
		SHELLED 68%	NKW INSHELL 32%	Month TOTAL 100%	World Region Destination	SHELLED 66%	NKW INSHELL 34%	YTD TOTAL 100%		SHELLED 66%	NKW INSHELL 34%	Month TOTAL 100%	World Region Destination	SHELLED 65%	NKW INSHELL 35%	YTD TOTAL 100%	
		<b>CENTRAL/EASTERN EUROPE</b>															
	120%	396,000	0	396,000	820,000	0	820,000		204,000	0	204,000		372,000	0	372,000		
	81%	748,000	0	748,000	923,800	0	923,800		212,000	0	212,000		511,650	0	511,650		
	-14%	220,000	0	220,000	528,000	0	528,000		219,000	0	219,000		614,900	0	614,900		
	-52%	660,030	0	660,030	1,363,980	0	1,363,980		1,144,000	32,747	1,176,747		2,764,000	63,347	2,827,347		
	0%	396,000	0	396,000	418,000	0	418,000		0	0	0		0	0	0		
	-52%	152,000	0	152,000	438,000	0	438,000		352,000	0	352,000		873,000	31,316	904,316		
	4%	704,000	0	704,000	1,229,450	0	1,229,450		308,000	0	308,000		1,187,100	0	1,187,100		
	-11%	668,000	0	668,000	1,108,800	0	1,108,800		623,200	0	623,200		1,240,000	0	1,240,000		
	20%	175,800	0	175,800	599,800	0	599,800		204,000	0	204,000		378,000	122,400	500,400		
	-12%	4,463,830	0	4,463,830	8,035,430	0	8,035,430		3,743,200	32,747	3,775,947		8,884,000	217,063	9,101,063		
23%	-6%	63,708,212	255,537	63,963,749	132,810,929	960,564	133,771,493		57,625,145	536,239	58,161,384		140,648,424	1,482,317	142,130,741		
		<b>MIDDLE EAST</b>															
	130%	124,000	0	124,000	339,250	5,325	344,575		43,000	0	43,000		147,000	2,663	149,663		
	73%	292,500	0	292,500	416,500	0	416,500		168,000	0	168,000		241,000	0	241,000		
	6%	875,600	124,722	1,000,322	1,256,200	370,801	1,627,001		633,500	1,224	634,724		1,508,585	31,833	1,540,418		
	-14%	579,000	31,950	610,950	1,515,000	95,850	1,610,850		640,450	127,800	768,250		1,627,950	237,865	1,865,815		
	-26%	205,500	0	205,500	452,200	0	452,200		412,000	0	412,000		593,000	15,429	608,429		
	-30%	712,350	0	712,350	1,387,350	0	1,387,350		1,099,650	3,390	1,103,040		1,972,900	3,390	1,976,290		
	-18%	166,000	0	166,000	518,000	0	518,000		354,000	0	354,000		631,500	0	631,500		
	58%	1,538,750	93,776	1,632,526	3,690,500	126,509	3,817,009		1,447,850	0	1,447,850		2,412,100	0	2,412,100		
	-66%	1,914,400	2,323,740	4,238,140	3,400,500	3,611,490	7,011,990		2,822,900	5,519,938	8,342,838		6,029,544	14,656,139	20,685,683		
	-44%	5,820,500	1,029,396	6,849,896	11,085,650	1,564,402	12,640,052		7,582,600	1,993,887	9,576,487		17,583,566	4,861,941	22,445,527		
	-43%	12,228,600	3,603,584	15,832,184	24,086,150	5,764,377	29,850,527		15,378,950	7,646,239	23,025,189		32,922,165	19,809,260	52,731,425		
		<b>NORTH AFRICA</b>															
	311,742%	1,056,000	0	1,056,000	1,185,000	0	1,185,000		0	0	0		380	0	380		
	97%	168,000	0	168,000	417,000	0	417,000		212,000	0	212,000		212,000	0	212,000		
	220%	572,000	0	572,000	704,000	0	704,000		220,000	0	220,000		220,000	0	220,000		
	323%	1,840,000	0	1,840,000	2,394,000	0	2,394,000		564,309	0	564,309		566,385	0	566,385		
	-31%	453,500	0	453,500	888,750	0	888,750		224,500	0	224,500		1,289,915	0	1,289,915		
	-35%	453,500	0	453,500	906,750	0	906,750		224,500	0	224,500		1,405,665	0	1,405,665		
	-39%	14,522,100	3,603,584	18,125,684	27,386,900	5,764,377	33,151,277		16,167,759	7,646,239	23,813,998		34,894,215	19,809,260	54,703,475		
	-9%	122,208,297	56,717,929	178,926,226	252,161,972	132,718,232	384,880,204		119,738,779	62,837,566	182,576,345		275,058,971	148,976,727	424,035,698		
32%	2%	<b>TOTAL EXPORTS</b>				68,183,455				63,912,003				181,601,089			
100%	-6%	<b>TOTAL DOMESTIC</b>				247,109,681				246,488,348				605,636,787			
		<b>GRAND TOTAL SHIPMENTS</b>															



**Almond Board of California Almond Board  
Quality Control Receipts Report  
Industry Summary**

**August 1, 2018 through October 31, 2018**

Variety Name	From ABC Form 1 Total Receipts	From USDA Inspection Certificates		% of Total Receipts	% Rejects
		Total Receipts	Total Inedibles		
Aldrich	62,904,909	64,275,844	1,347,228	4.05%	2.10%
Avalon	5,526,835	5,673,538	188,885	0.36%	3.33%
Butte	58,370,906	61,841,033	872,936	3.76%	1.41%
Butte/Padre	138,346,483	145,006,749	1,637,284	8.90%	1.13%
Carmel	83,159,485	86,541,399	975,332	5.35%	1.13%
Carrion	111,182	149,268	2,359	0.01%	1.58%
Folsom	107,209	140,962	4,038	0.01%	2.86%
Fritz	57,656,252	60,351,060	849,681	3.71%	1.41%
Independence	82,729,972	84,609,261	1,415,676	5.32%	1.67%
Livingston	2,308,400	2,407,973	39,443	0.15%	1.64%
Marcona	306,892	281,159	1,007	0.02%	0.36%
Merced	33,943	124,567	4,000	0.00%	3.21%
Mission	3,857,774	4,293,680	25,765	0.25%	0.60%
Mixed	17,875,355	26,894,420	1,362,731	1.15%	5.07%
Mono	156,180	163,303	2,710	0.01%	1.66%
Monterey	211,015,255	227,374,220	3,486,914	13.58%	1.53%
Morley	382,573	383,170	5,382	0.02%	1.40%
Neplus	317,223	329,464	5,990	0.02%	1.82%
Nonpareil	707,082,534	719,603,724	13,229,016	45.51%	1.84%
Padre	18,011,835	19,733,129	99,650	1.16%	0.50%
Peerless	2,082,238	2,120,255	11,456	0.13%	0.54%
Price	21,434,641	21,015,792	164,367	1.38%	0.78%
Ruby	708,092	966,810	47,505	0.05%	4.91%
Savana	180,469	159,113	4,667	0.01%	2.93%
Sonora	17,138,383	17,399,747	418,237	1.10%	2.40%
Supareil	3,642,174	3,926,910	83,338	0.23%	2.12%
Thompson	155,776	133,826	2,156	0.01%	1.61%
Tokyo	257,478	243,472	2,334	0.02%	0.96%
Winters	3,548,109	3,765,325	94,627	0.23%	2.51%
Wood Colony	50,113,409	50,662,343	719,716	3.23%	1.42%
<b>Major Varieties Sub Total</b>	<b>1,549,521,966</b>	<b>1,610,571,516</b>	<b>27,104,430</b>	<b>99.74%</b>	<b>1.68%</b>
<b>Minor Varieties Sub Total</b>	<b>4,103,877</b>	<b>2,640,396</b>	<b>47,826</b>	<b>0.26%</b>	<b>1.81%</b>
<b>Grand Total All Varieties</b>	<b>1,553,625,843</b>	<b>1,613,211,912</b>	<b>27,152,256</b>	<b>100.00%</b>	<b>1.68%</b>

**This report is subject to further verification of handler's receipts  
and further reconciliation of USDA Incoming Certificates**

Almond Board of California  
Record Breaking History  
Million Pounds

<b>Domestic</b>	18/19 vs. 17/18	18/19	17/18	16/17	15/16	14/15	13/14	12/13	11/12	10/11	9/10
August	-0.3%	67.05	67.25	58.80	53.98	51.14	50.67	48.28	43.54	45.77	39.06
September	-0.7%	50.08	50.44	58.20	50.60	48.48	49.63	37.29	42.50	38.13	34.04
October	6.7%	68.18	63.91	60.11	50.50	64.23	59.42	61.10	51.69	49.01	44.38
November			61.12	52.25	48.80	51.56	58.86	54.45	53.40	45.17	35.94
December			52.97	49.17	42.82	48.13	47.14	39.15	36.64	40.62	33.88
January			60.18	57.29	44.99	53.07	52.25	44.65	38.02	37.09	34.12
February			53.75	51.81	51.11	49.27	54.47	43.18	38.74	32.36	34.45
March			63.28	56.20	41.70	56.26	57.01	52.20	48.49	43.30	36.90
April			73.30	50.77	50.95	58.74	50.87	51.36	45.45	39.93	37.27
May			66.29	58.60	53.36	52.35	54.64	54.31	53.72	42.79	39.25
June			62.28	65.30	53.36	54.31	53.35	51.28	49.61	39.40	39.68
July			59.95	57.47	51.03	51.86	53.50	51.15	44.90	36.11	40.53
<b>Total</b>	2.04%	185.31	734.72	675.97	593.20	639.40	641.81	588.40	546.70	489.68	449.50

<b>Export</b>	18/19 vs. 17/18	18/19	17/18	16/17	15/16	14/15	13/14	12/13	11/12	10/11	9/10
August	-14.0%	87.18	101.32	111.22	72.19	90.55	97.26	91.37	67.99	79.75	84.69
September	-15.2%	118.77	140.14	143.36	92.38	114.55	127.48	118.56	123.67	113.00	100.24
October	-2.0%	178.93	182.58	175.44	112.08	140.41	169.19	159.93	167.87	140.11	123.67
November			167.34	135.26	91.72	94.00	139.58	129.54	159.69	128.22	109.52
December			151.59	107.05	92.60	100.00	110.46	120.10	120.56	120.35	113.60
January			133.32	108.51	84.25	62.30	108.03	111.87	115.66	82.74	88.00
February			136.38	100.46	103.94	90.71	94.87	116.83	111.11	83.32	81.05
March			130.67	121.99	119.38	133.88	94.28	88.44	124.05	87.14	70.41
April			103.10	101.21	116.59	92.36	86.85	78.16	103.07	86.44	68.40
May			92.01	112.09	124.71	87.25	89.09	77.25	91.70	87.63	52.72
June			94.49	111.75	120.66	96.49	99.48	86.00	91.72	95.60	58.08
July			83.86	96.49	87.55	70.65	79.01	100.01	74.82	73.57	71.55
<b>Total</b>	-9.23%	384.88	1,516.80	1,424.83	1,218.05	1,173.15	1,295.58	1,278.06	1,351.91	1,177.87	1,021.93

<b>Net</b>	18/19 vs. 17/18	18/19	17/18	16/17	15/16	14/15	13/14	12/13	11/12	10/11	9/10
August	-8.5%	154.23	168.57	170.02	126.17	141.69	147.93	139.65	111.53	125.52	123.76
September	-11.4%	168.85	190.58	201.56	142.98	163.02	177.11	155.85	166.18	151.13	134.28
October	0.3%	247.11	246.49	235.55	162.58	204.64	228.61	221.03	219.55	189.12	168.05
November			228.46	187.51	140.52	145.56	198.45	183.99	213.10	173.39	145.46
December			204.56	156.22	135.42	148.14	157.60	159.24	157.21	160.97	147.48
January			193.50	165.80	129.24	115.37	160.27	156.52	153.68	119.83	122.11
February			190.13	152.26	155.05	139.98	149.34	160.02	149.85	115.68	115.50
March			193.95	178.19	161.08	190.14	151.29	140.64	172.54	130.44	107.32
April			176.40	151.98	167.55	151.09	137.72	129.52	148.52	126.37	105.68
May			158.30	170.69	178.07	139.60	143.73	131.56	145.42	130.42	91.97
June			156.76	177.05	174.01	150.80	152.82	137.28	141.32	135.00	97.77
July			143.81	153.97	138.58	122.51	132.51	151.16	119.72	109.69	112.08
<b>Total</b>	-5.85%	570.19	2,251.51	2,100.80	1,811.25	1,812.54	1,937.38	1,866.46	1,898.62	1,667.56	1,471.46